



Sales Manager

Job description

With almost 500 employees, the PROMEPLA Group is a major player specialising in the development and manufacture of medical devices and the distribution of single-use plastic components for the medical and pharmaceutical industries. Our customers range from start-ups to large multinational groups and are located throughout Europe.

As part of our growth, we are looking for a **Sales Manager**, specialising in the **biopharmaceutical/bioprocess market**, on a permanent contract.

The location of the position is open to discussion.

Your tasks

- Strong focus on new business development
- Follow-up on existing accounts (quotations, reminders, etc.)
- Manage prospects (quotes, defining requirements, etc.)
- Reactivate inactive customer accounts
- Create a sales database
- Gather information on competitors
- Produce weekly reports

Your profile

- Sales: 2 years' higher education and/or 3 years' experience
- Knowledge of the biopharmaceutical/medical sector is a plus. If not, experience or interest in technical products.
- Customer account management
- Good internal and external relations
- Autonomy, initiative, adaptability, determination, dynamism, curiosity
- Use of Windows Pack Office
- Fluency in foreign languages:
 - o English: fluent
 - o German and Italian: highly appreciated

Are you interested in this vacancy?

Please send your CV and cover letter by email to: cci@promepla.com